

#### WASHINGTON COLUMBIA BANK

PIERCE COUNTY

13th & A 1301 A Street Suite 100 Tacoma, WA 98402 253.396.6900

Allenmore 1959 South Union Tacoma, WA 98405 253.627.6909

Bonney Lake 19925 State Rte. 410 E Bonney Lake, WA 98391 253.863.8500

Broadway Plaza 1102 Broadway Plaza Tacoma, WA 98402 253.305.1940

Edgewood/Milton 1250 Meridian E Milton, WA 98354 253.952.6646

Fife 1501 54th Ave. E Fife, WA 98424 253.922.7870

Fircrest 2401 Mildred St. W Fircrest, WA 98466 253.566.1172

Gig Harbor 5303 Point Fosdick Dr. NW Gig Harbor, WA 98335 253.858.5105

Downtown Gig Harbor 3006 Judson St. Suite 101 Gig Harbor, WA 98335 253.851.5551

Lakewood 6202 Mount Tacoma Dr. SW Lakewood, WA 98499 253.581.4232 Martin Luther King Jr. 1102 Martin Luther King Jr. Way Tacoma, WA 98405 253.597.8000

Old Town 2200 North 30th St. Tacoma, WA 98403 253.272.0412

104th & Canyon 10321 Canyon Road E Puyallup, WA 98373 253.539.7100

43rd & Meridian 4220 South Meridian Puyallup, WA 98373 253.770.0770

176th & Meridian 17208 Meridian E Puyallup, WA 98373 253.445.6748

Puyallup 618 S Meridian Puyallup, WA 98371 253.840.6000

Spanaway 17502 Pacific Ave. S Spanaway, WA 98387 253.539.3094

Stadium 601 North 1st Tacoma, WA 98403 253.597.8811

Summit 10409 Canyon Road E Puyallup, WA 98373 253.770.9323

84th & Pacific 201 South 84th St. Tacoma, WA 98444 253.471.7000

University Place 4221 Bridgeport Way West University Place, WA 98466 253.564.8333

Westgate 5727 North 21st St. Tacoma, WA 98406 253.761.8170

#### KING COUNTY

Auburn 25 16th St. NE Auburn, WA 98002 253.939.9600

Bellevue Way 10350 NE 10th St. Bellevue, WA 98004 425.452.7323

Federal Way 33370 Pacific Highway S Federal Way, WA 98003 253.925.9323

Forest Villa 2749 Auburn Way S Auburn, WA 98002 253.887.1186

Kent 504 West Meeker Kent, WA 98032 253.852.0475

Redmond 8201 164th Ave. NW Suite 105 Redmond, WA 98052 425.558.7500

South Auburn 4101 A St. SE Auburn, WA 98002 253.939.9800 2nd & Columbia 721 Second Ave. Seattle, WA 98104 206.223.1000

#### COWLITZ COUNTY

Commerce 1338 Commerce Ave. Longview, WA 98632 360.636.9200

30th Avenue 2207 30th Ave. Longview, WA 98632 360.423.8760

Woodland 782 Goerig St. Woodland, WA 98674 360.225.9421

#### KITSAP COUNTY

Port Orchard 228 Bravo Terrace Port Orchard, WA 98367 360.876.8384

#### THURSTON COUNTY

West Olympia 2820 Harrison Ave. NW Olympia, WA 98502 360.357.5800

### BANK OF ASTORIA

**CLATSOP COUNTY** 

Astoria (Headquarters) 1122 Duane St. Astoria, OR 97103 503.325.2228

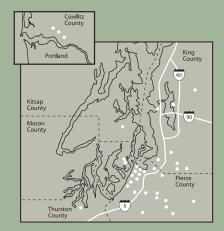
Warrenton 630 SE Marlin Ave. Warrenton, OR 97146 503.861.9750

Seaside 301 Ave. A Seaside, OR 97138 503.738.8445

Cannon Beach 107 Sunset Blvd. Cannon Beach, OR 97110 503.436.0727

#### TILLAMOOK COUNTY

Manzanita 715 Laneda Ave. Manzanita, OR 97130 503 368 4284





### 2005 ANNUAL REPORT



## (B) Columbia Banking System Inc.

Columbia Bank 1301 A Street Tacoma, Washington 98402 253.305.1900/1.800.305.1905 www.columbiabank.com

# 2005 Annual Report



"Greatness lies not in being strong, but in the right use of strength."

<sup>~</sup>Henry Ward Beecher



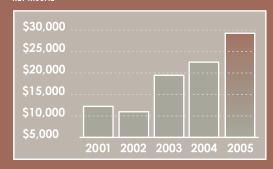
At Columbia Bank, we share your ideas about building a strong community. Our continued growth is based on a foundation of proactive leadership, financial expertise, and a keen sense of the neighborhoods we're a part of. This ongoing commitment to communities has produced an increase in Columbia Bank's market share and earnings. Assets are up, core deposits are strong, and more branches are meeting the needs of more customers than ever before. Our goal is to be a catalyst for investment and improvement in all the communities we serve.

FOR THE VEAR	2005	2004	CHANGE
FOR THE YEAR Net interest income	\$90.912	\$71.943	26%
Provision for loan losses	1,520	995	20% 53%
Noninterest income	24,786	22.244	11%
Noninterest expense	72.855	61,326	19%
Net income	29.631	22,513	32%
Not income	27,001	22,310	02/6
PER SHARE			
Net income (basic)	\$1.89	\$1.55	22%
Net income (diluted)	1.87	1.52	23%
Book value	14.29	13.03	10%
AVERAGES			
Total assets	\$2,290,746	\$1,919,134	19%
Interest-earning assets	2,102,513	1,769,470	19%
Loans	1,494,567	1,186,506	26%
Securities	605,395	552,742	10%
Deposits	1,923,778	1,690,513	14%
Core deposits	1,423,862	1,238,536	15%
Shareholders' equity	214,612	169,414	27%
FINANCIAL RATIOS			
Net interest margin	4.44%	4.19%	
Return on average assets	1.29%	1.17%	
Return on average equity	13.81%	13.29%	
Return on average tangible equity	16.63%	14.02%	
Efficiency ratio	61.20%	63.20%	
Average equity to average assets	9.37%	8.83%	
AT YEAR-END			
Total assets	\$2,377,322	\$2,176,730	9%
Loans	1,564,704	1,359,743	15%
Allowance for loan losses	20,829	19,881	5%
Securities	585,332	642,759	-9%
Deposits	2,005,489	1,862,866	8%
Core deposits	1,478,090	1,381,073	7%
Shareholders' equity	226,242	203,154	11%
Total nonperforming assets	\$4,875	\$9,129	-47%
Full-time equivalent employees	651	625	4%
Banking offices	40	39	3%

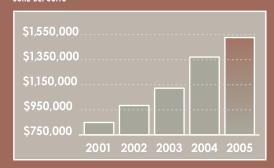
 $\label{eq:All dollar figures above are in thousands.}$ 

#### **CONSOLIDATED FINANCIALS 2005**

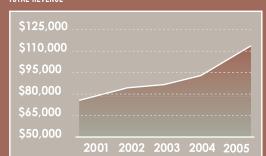
#### NET INCOME

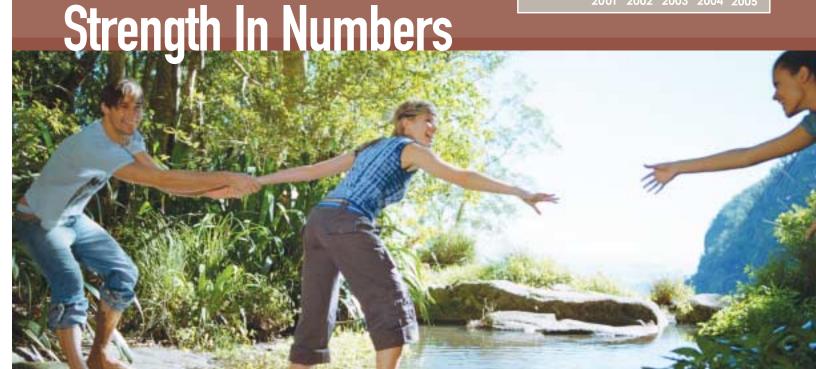


#### CORE DEPOSITS



#### TOTAL REVENUE







#### **EXECUTIVE OFFICERS**

Andrew McDonald, Executive Vice President and Chief Credit Officer; Melanie J. Dressel, President and Chief Executive Officer, Columbia Banking System, Inc. and Columbia Bank; Evans Q "Tex" Whitney, Executive Vice President, Human Resources; Mark W. Nelson, Executive Vice President, Chief Banking Officer; Gary R. Schminkey, Executive Vice President, Chief Financial Officer.



#### **BOARD OF DIRECTORS**

Left to right: Frederick M. Goldberg, Managing Partner, Goldberg Investments; Daniel C. Regis, Managing Director, Digital Partners; Thomas L. Matson, Chairman, Tom Matson Dodge, Inc; Donald Rodman, Owner and Vice President, Rodman Realty; John P. Folsom, President, Brown & Brown of Washington, Inc.; James M. Will, President, Titus-Will Enterprises; Melanie J. Dressel, President and Chief Executive Officer, Columbia Banking System, Inc. and Columbia Bank; Thomas M. Hulbert, President and Chief Executive Officer, Hulco, Inc. and Winsor Corporation; William T. Weyerhaeuser, Chairman of the Board, Columbia Banking System.

# Strength In People

#### CORPORATE HEADQUARTERS

Columbia Banking System, Inc. 1301 A Street, Suite 800 P.O. Box 2156 Tacoma, WA 98401-2156 253.305.1900 1.800.305.1905

INDEPENDENT AUDITORS

Deloitte & Touche, LLP

TRANSFER AGENT & REGISTRAR

American Stock Transfer & Trust Co.

MARKET MAKERS

Brut, LLC
Keefe, Bruyette & Woods, Inc.
Lime Brokerage LLC
Credit Suisse First Boston
Knight Equity Markets, L.P.
RBC Capital Markets
D.A. Davidson & Co.

REGULATORY & SECURITIES COUNSEL

Graham & Dunn PC

#### ANNUAL MEETING

Sheraton Tacoma Hotel 1320 Broadway Plaza Tacoma, Washington Wednesday, April 26, 2006 at 1 p.m.

#### STOCK LISTING

The Company's common stock trades on the Nasdaq National Market tier of The Nasdaq Stock Markets under the symbol: COLB

#### FINANCIAL INFORMATION

Columbia news and financial results are available through the Internet and mail.

#### INTERNET

For information about Columbia Bank, including news and financial results, product information and service locations, access our home page on the World Wide Web, at www.columbiabank.com. You can also view or retrieve copies of Columbia Bank's financial reports on the Internet by connecting to www.sec.gov. Immediate access to the Company's quarterly earnings news release via the Internet is provided by Company News On Call at www.prnewswire.com

#### MAIL

At your request, we will mail you our quarterly earnings news release, quarterly financial data on Form 10-Q and additional annual reports. To be added to Columbia Bank's mailing list for quarterly earnings releases, or to request other information, please contact:

Jo Anne Coy Vice President, Director of Marketing P.O. Box 2156, MS 8300 Tacoma, WA 98401-2156 Tel 253.305.1965 Fax 253.305.0317 E-mail jcoy@columbiabank.com



#### To Our Shareholders

We are pleased to report another year of strong performance for Columbia, as we generated record earnings and stronger profitability. As always, our performance directly reflects the strength of our customer relationships and our commitment to helping build vital, strong communities. These loyal customers and our outstanding team of employees were the driving force behind a successful year. They are the foundation for our focus on earnings growth, increasing market share in every area we serve, and expanding our geographic footprint as we position ourselves as a Pacific Northwest regional community bank dedicated to meeting the diverse financial needs of all the communities we serve.

Net income grew 32% to \$29.6 million during 2005, up from \$22.5 million during 2004. For the same periods diluted earnings per share grew 23% to \$1.87, from \$1.52. Return on average equity increased 52 basis points to 13.81% and return on average tangible equity grew 261 basis points to 16.63%. An important driver of our performance was the improvement in our net interest margin, which was 4.44% for the year, up from 4.19% in the prior year. Total revenue growth was very strong, growing 23% to \$115.7 million from \$94.2 million during 2004.

Our loan growth, while moderating during the third quarter, continued to be an important highlight for the year, with loan production increasing throughout our market areas. Total loans ended the year at \$1.56 billion, an increase of \$205.0 million, or 15%, from one year ago. In addition to healthy loan growth, credit quality substantially improved during 2005, with nonperforming assets dropping 47% to \$4.9 million, or 0.31% of total loans, compared to \$9.1 million, or 0.62% of total loans, at the end of 2004. At December 31, 2005, nonperforming assets to year-end assets was 0.21% and our allowance for loan and lease losses to nonperforming loans was 429%. We have been very pleased with the positive response from the successful integration of Bank of Astoria, which was

accretive to 2005 earnings as planned, and also serves as a base for potential expansion in Oregon. Led by Cheri Folk, President and Chief Executive Officer, the Bank of Astoria continues to be a high performing organization, with a 34% market share in Clatsop County.

We are continuing to fill in our geographic footprint as planned. During the second quarter, we opened a branch in University Place, adjacent to Tacoma, which has been well received by the community. In August, we opened a long-awaited branch in the downtown area of Puyallup. With the opening of this additional full-service branch in Puyallup, we closed our small office in the South Hill Mall at the end of November. We currently have a total of 40 branches in the Columbia system—Columbia Bank has 35 branches in five counties, and Bank of Astoria totals five branches in two counties.

In many ways, our website constitutes an additional branch location—it is certainly a wonderful channel for a wide range of banking services used by many of our customers. The response to our redesigned website, <a href="www.columbiabank.com">www.columbiabank.com</a>, has been excellent. The site brings to mind the friendly, full-service feeling that customers enjoy at all of our community branches.

It has been twelve full years since we moved Columbia's headquarters to downtown Tacoma and began our rapid expansion. We have certainly grown in both size and profitability. What hasn't changed is who we are. We have stayed true to our conviction that our real strength lies in providing exceptional service to our customers, and investing in our people and the communities we serve. It bears repeating that our goal is to be *the* community bank in all the communities we serve.

In closing, we wish to express our appreciation to all of the employees of Columbia Bank and Bank of Astoria. As always, they are our most important strength—an outstanding team committed to making a difference for our customers and our communities. We know that this commitment translates directly into value for you, our shareholders.

Sincerely,

WILLIAM T. WEYERHAEUSER

MELANIE J. DRESSEL

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